

00:24:03 Thom and Sandy Corrigan: Would you like to present your ,Äúbottleneck,Äù today? (a challenge, problem or opportunity) to receive the benefit of the wisdom of crowds? Identify yourself here!

00:25:03 Thom and Sandy Corrigan: Remember that Body language is 55% of communication and 93% is non verbal so we need to see each other! Please let us see your beautiful faces.

00:28:05 Cindy McGuire: my motto in business has always been, good people

00:28:35 Cindy McGuire: good people send good people, that know more good people which means all customers are good people!

00:31:38 Chuck Blakeman: Birds of a feather, indeed!

00:35:46 Connie Ellefson: Not to mention, fun!

00:37:21 Carey Lindeman: Does anyone have anything to say about how LinkedIn could produce lumberjacks? Maybe posting articles and helpful resources.

00:40:23 Tom Fanning: And Lumberjacking does tie in directly to the Hedgehog (how do folks carry us around)...

00:40:35 Connie Ellefson: Connie Ellefson - land development engineering and landscape design. 303-523-3664 - truewest1@usa.net

00:40:43 Thom and Sandy Corrigan: Serve don,Äôt sell!

00:42:17 Thom and Sandy Corrigan: Be interested!

00:42:55 Carey Lindeman: Makes so much sense Chuck

00:44:49 Chuck Blakeman: What are you doing to serve, not sell? What,Äôs in the way of you creating a strategic network of raving fans?

01:00:11 Tawnya Lichtenwalter: Tawnya Lichtenwalter

01:00:20 Tawnya Lichtenwalter: Happy Acres Dog Trainng

01:00:30 Tawnya Lichtenwalter: www.happyacresdog.com

01:04:11 Tom Fanning: Create a simple, focused 30/60 day transition strategic plan to move the ball forward...as clear and concise as you can

01:04:26 Kim/Russ Ithaca Tenwoodlodge.com Family Reunion Rental: S

01:04:30 Kim/Russ Ithaca Tenwoodlodge.com Family Reunion Rental: Sarah S

01:04:59 Kris Ditson: If you would be open to leaving the engineering profession I would suggest you look at being a sales partner for a young aspiring engineer or engineering firm.

01:05:39 Kim/Russ Ithaca Tenwoodlodge.com Family Reunion Rental: oops Sarah Susanka is an author, architect who has a series of great books called the Not So Big House....she's made a whole lifestyle niche and does some talking.

01:05:47 Cindy McGuire: burn the bridge that is holding you back. don,Äôt give yourself an ,Äúout,Äù to not be successful.

01:06:34 Tom Fanning: And keep getting outside eyes

01:07:20 Chuck Blakeman: grow@3t5oClub.com

01:08:47 Ruth Potts: My bank said it won't be until July when the new form comes to them then they will send out.

01:10:48 Chuck Blakeman: <https://www.risingphoenixbusinesscommunity.com/>

01:11:27 Chuck Blakeman: Thx, Ruth. Good to know - If I get one in July I,Äöll probably send it back in August. Plenty of time to get this done now.

01:12:18 Chuck Blakeman: Cindy M - a lot to be said for burning the bridge. A good way to do it is to set a date for getting the present business to the point where it is being managed/run by someone else and stick to the date. Create urgency around the transition.

01:12:31 Tawnya Lichtenwalter: serving not selling!

01:12:39 Tom Fanning: The importance of weekly clarity, weekly grounding, weekly sense of community...very cool!

01:12:57 Chuck Blakeman: Do you know one other person who might benefit from the experience you are having (or have had)?

01:13:06 Chuck Blakeman: Be interested, not just interesting.

01:14:44 Chuck Blakeman: Don,Äôt ask for referrals. Ask people to bless their friends.

01:15:48 Kris Ditson: Taking care of my customers with enthusiasm and a lack of resentment, expecting nothing in return and sincerely intending to make them all raving fans.

01:17:05 Terry: Thanks and have a good week. Great stuff. Panoramic view.

01:17:19 Chuck Blakeman: Thx, Terry - good start to the week!

01:17:24 JR: Thank you all!

01:17:26 Ruth Potts: Thank you all, great zoom?